



Law Office of  
**KEVIN F. JURSKINSKI**  
& Associates

## **Free Seminar Series Offered**

The Law Office of Kevin F. Jursinski & Associates is one of Southwest Florida's premier Real Estate and Business Law firms. The firm's seven attorneys provide presentations on Real Estate and Business related matters to various organizations in Southwest Florida. The seminar topics we address may be of great interest to the principals of your company and staff. Those topics include:

1. **Asset Protection for Florida Residents:** This seminar addresses the various available and statutorily identified investments vehicles which can be utilized to preserve and protect assets as Florida residents, including Homestead, 529 plans, 401(k) plans, annuities and the like.
2. **Strategic Mortgage Defaults:** This is an extremely well received program that has helped hundreds of commercial and residential property owners engage in positive and proactive resolutions to mortgage related issues. This seminar is presented by Kevin F. Jursinski creator of the Deed in Reduction<sup>®</sup> program who is a published author with an article published in the Florida Bar Journal, June 2010 on this very subject, (<http://www.kfjlaw.com/docs/FL-Bar-Article-6-2010.pdf>). Kevin F. Jursinski has also written an article published in Gulf Coast Business Review in April 2010 in regards to Commercial Mortgage Foreclosure, (<http://www.kfjlaw.com/Assets/Category/000010/0000/commercial-crisis.pdf>).
3. **Real Estate Licensee Representation:** This seminar identifies the most common issues for professional and administrative liability for real estate professionals, and the strategies to avoid related lawsuits.
4. **Construction Lien Issues:** This seminar has been taught by Kevin F. Jursinski as a continuing education course for general contractors seeking to obtain or maintain certification for their contracting license in the State of Florida. The seminar will enhance real estate professionals, contractors and subcontractors' knowledge on construction lien law, which is widely recognized as the most difficult statute in Florida.
5. **Commercial Lease Seminar\*:** This seminar is generally presented to large groups of commercial property managers and commercial property owners addressing various and sundry topics relating to ownership and management of commercial rental properties.
6. **Real Estate Fraud & Securities Seminar:** This seminar focuses on the fraudulent mortgages, sales and investment swindles. This includes the recent real estate sales trends of Flipping, Flopping, Flashing, Fraudulent Checks, Reverse Staging, and Reverse Mortgage Fraud. The seminar will also address the danger signs and remedies of Stolen Identity "shadow buyers"; second mortgages masquerading as "Reverse Mortgages" combined with annuities; and fraudulent "high rates of return" on real estate notes secured by "Deeds of Trust".

Our presentations can be given at your location or at the Law Office of Kevin F. Jursinski & Associates. Each seminar runs approximately 30-45 minutes, exclusive of a question and answer period. \*The Commercial Lease seminar runs approximately two (2) hours. Please contact us to schedule a presentation:

**(239) 337-1147**

*The Law Office of Kevin F. Jursinski & Associates concentrates its practice in the areas of Contract Preparation, Negotiation and Litigation; Commercial Lease Preparation and Litigation; Short Sales and Foreclosures; Title Insurance: Commercial and Residential; Acquisitions and Refinancing; Corporations and Partnerships; Construction Litigation; Sports and Entertainment Law; and Gaming Law. Visit [www.KFJlaw.com](http://www.KFJlaw.com) for more information about the Law Office of Kevin F. Jursinski & Associates.*